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1 of 12

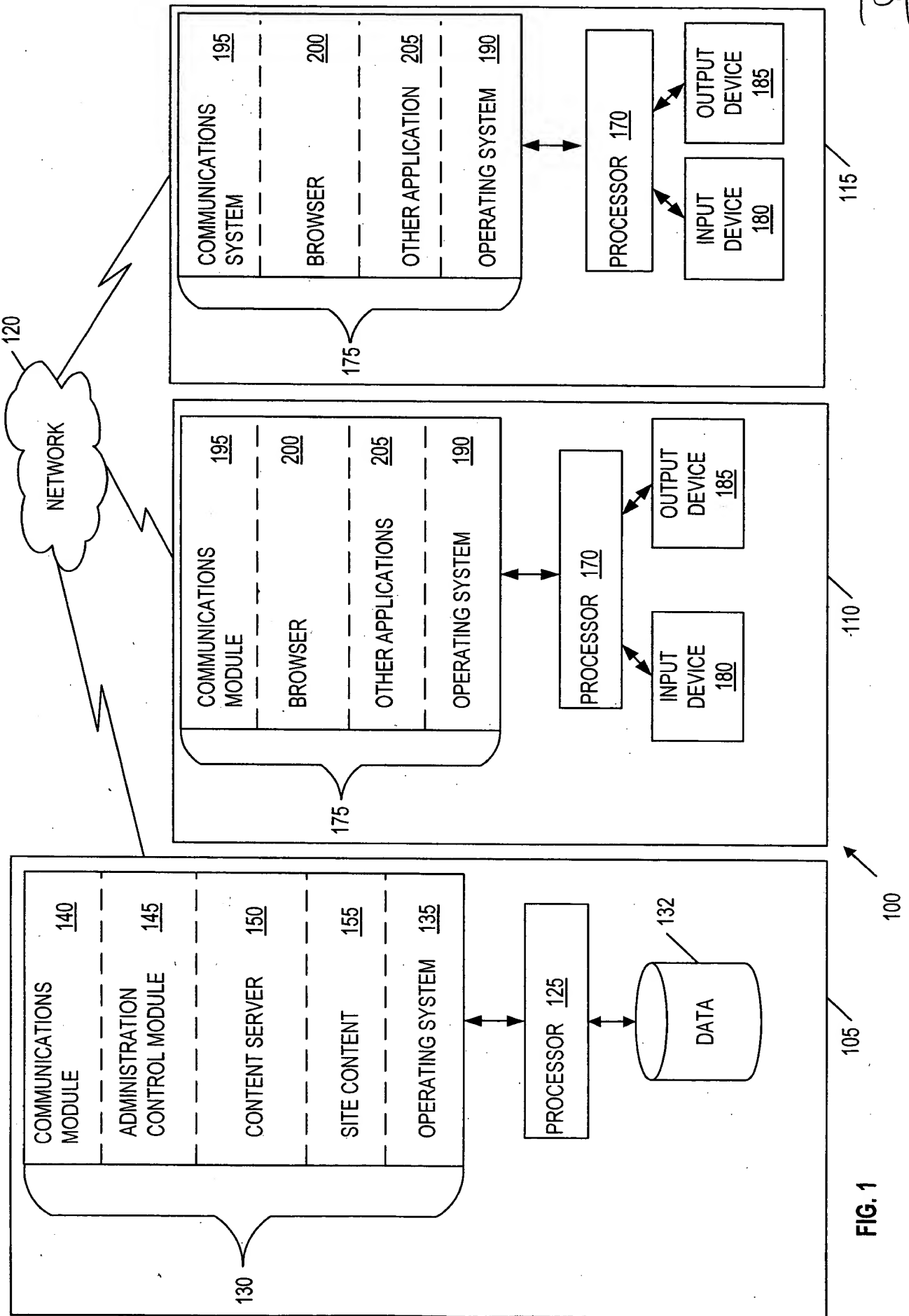


FIG. 1

10/26/2000 6:52:48 PM

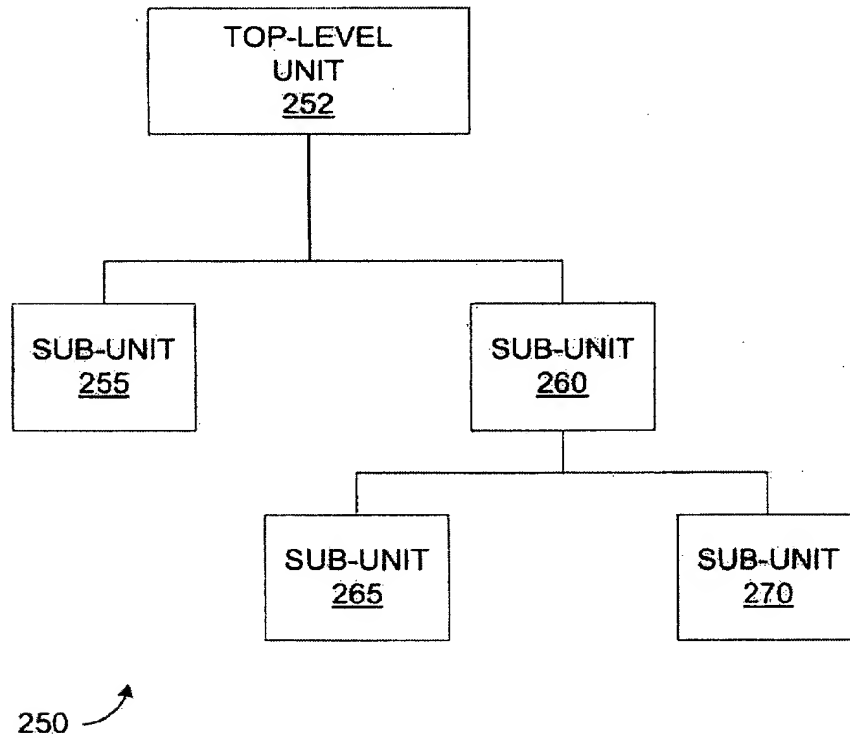


FIG. 2

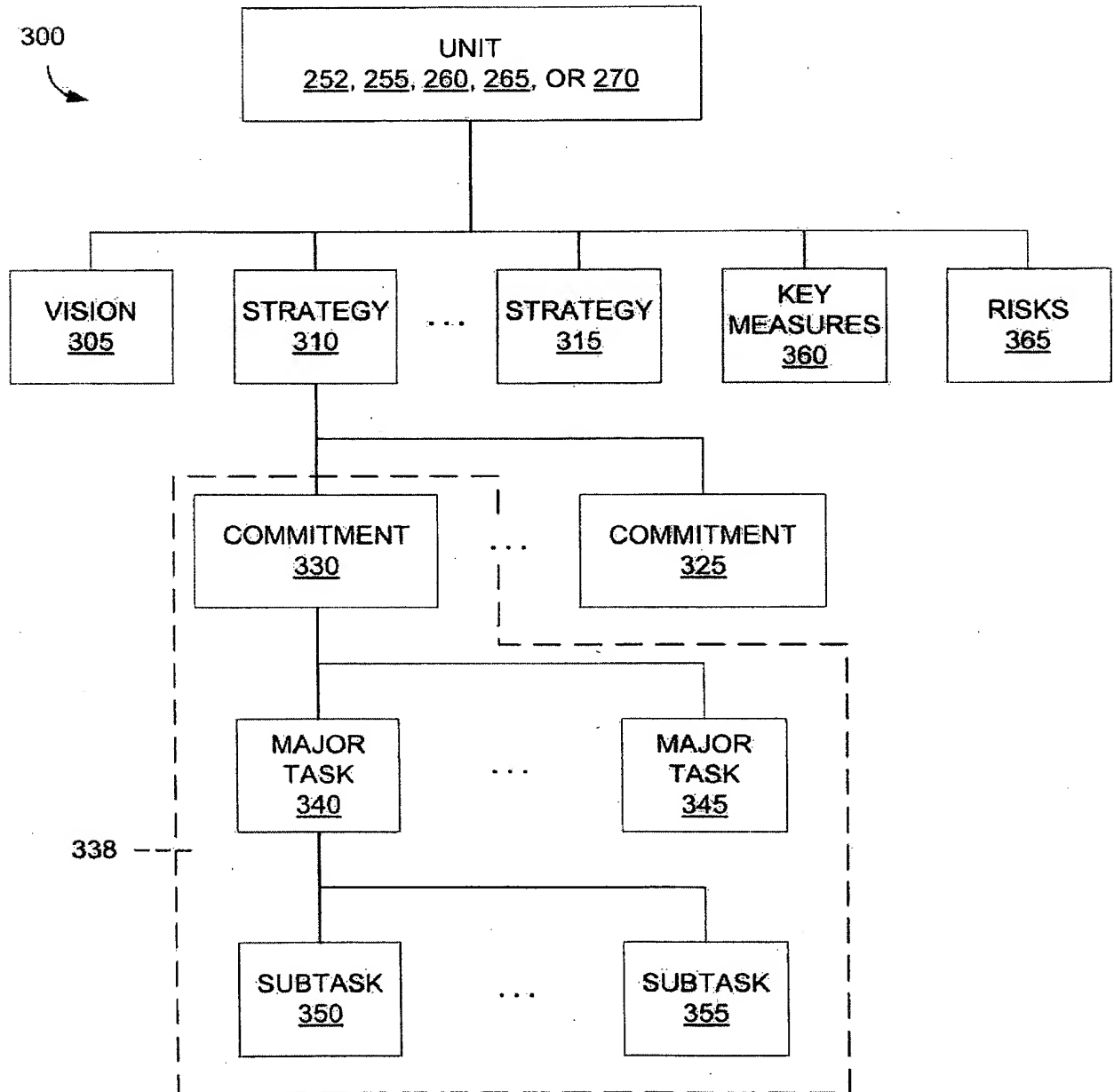


FIG. 3

Fig. 1

400

File Edit View Favorites Tools Help									
Back		Forward		Stop		Refresh		Home	
Address		Links		Search		Favorites		History	
Go		Print		Mail		Edit		Real.com	

PLANNING TOOL									
ORGANIZATION									

The color-coded bars below reflect the status of the various Units within Front Runner Systems. The "progress" button will take you to the Progress Window for the corresponding Unit. Click "details" to edit a given item. Finally, to view the status of Child Units within a given Unit, click the "expand" button.

organization: details	add unit	Unit (Owner) # of UNIT Commitments								
		On Track	Problems	Off Track	Deferred					

UNIT 1	(B. JONES)	11	UNIT	Commitments	405	425	progress details
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Start	DropZ	WORL	Delete	NetRa	Micros	FW.Y	https	Internet
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FIG. 5

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File Edit View Favorites Tools Help									
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<div> <div>PLANNING TOOL</div> <div> <div>UNIT</div> <div>Commitment Editing</div> <div>Overview</div> <div>Progress Window</div> <div>Vision</div> <div>Research Center</div> </div> </div>									
<div> <div>ORGANIZATION</div> <div>UNIT 1</div> </div>									
<div> <div>Status</div> <div>UNIT</div> <div>Commitment (Owner)</div> </div>									
<div> <div>X</div> <div>Engage 5 new Professional Services clients by 8/1/01 and 15 more by 12/31/01. (J. Doe)</div> </div>									
<div> <div>Details</div> <div>History</div> <div>Notes</div> <div>Team</div> <div>Permissions</div> </div>									
<div> <div>Add a new note:</div> <div> <div></div> <div>save save &amp; close</div> </div> <div>To add a new note, simply type in your note and click on the "save" or "save &amp; close" buttons.</div> </div>									
<div> <div>Date</div> <div>Note made by</div> <div>Note</div> </div>									
<div> <div>3/18/01 2:27 PM</div> <div>Barry Mann</div> <div>Still researching, hope to get a result soon...</div> </div>									
<div> <div> <div>↑ On Track</div> <div>→ Problems</div> </div> <div> <div>X Off Track</div> <div>○ Deferred</div> </div> <div> <div>✓ Completed</div> <div>rm Manually Set</div> </div> <div> <div>Drafts</div> <div>Inactive</div> <div>Reports</div> <div>Contact</div> <div>Help</div> <div>Exit</div> </div> </div>									
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File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Real.com

Address Links

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**PLANNING TOOL**

Action Plan (by UNIT Commitment)

Overview

Progress Window

Vision

Research Center

**ORGANIZATION**

Status Strategy(owner) plan expand Status Business Commitment (owner) next

X	Diversify (J. Doe) — 620	X	Engage 5 new Professional Services clients by 6/1/0... (J. Doe)	630	635	640	625
---	--------------------------	---	---	-----	-----	-----	-----

**UNIT 1**

Status Major Tasks (owner)

610 X	1. Establish Professional Services Division. (Tod Mill)	615	12/1/00	3/1/01	5/1/01	notes
✓	a. Identify Professional Services lead ( Bob Cup )	620	12/1/01	630	640	notes

↑ On Track X Off Track ✓ Completed

→ Problems O Deferred m Manually Set

Print Drafts Inactive Reports Contact Help Exit

Start DropZ WORL Delete NetRa Micros FW:Y https Internet

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Fig. 1



10/22/00 "65244850"

Fig. 8

6/7

File Edit View Favorites Tools Help									
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PLANNING TOOL									
Action Plan (Strategy)									
Overview Progress Window Vision Research Center									
ORGANIZATION									
UNIT 1									
Strategy(owner) expand next									
Status									
X									
Diversify (J. Doe) 620									
Status Major Tasks (owner)									
645									
A. Engage 5 New Professional Service... by 8/1/00... (J. Doe)									
plan add 610									
1. Establish Professional Services details add 12/1/00 3/1/01 5/1/01									
X									
notes									
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Print Drafts Inactive Reports Contact Help Exit

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Fig. 10

File Edit View Favorites Tools Help

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PLANNING TOOL

Research Center

ORGANIZATION

UNIT 1

Overview

Progress Window

Vision

Research Center

Welcome to the Elevator Research Center. Each of the categories below contains links to articles and other information related to the strategic objectives of your organization. If you know the article ID number you need, simply enter it below and click search.

Search for Articles by ID number:  search

Elevator Headlines

Clients/Vendors

Operations/Internal Process

Markets/Services/Products

People Stuff

Potential Consulting Partner

This firm can help with the strategy execution process.

Article ID: 29

Date Posted: 3/3/2001 3:28:33 PM

Drafts

Inactive

Reports

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FIG. 11

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File Edit View Favorites Tools Help											
Back	Forward	Stop	Refresh	Home	Search	Favorites	History	Mail	Print		
					Edit Real.com						
Address <span style="float: right;">Go</span>											
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PLANNING TOOL											
Strategy Details											
ORGANIZATION											
UNIT A											
Status Strategy (Owner)											
X Diversify Expand our market reach through relentless expansion of products and services. (Neil Smith)											
545											
Details History Permissions											
*Indicates a required field											
Use this form to edit the details of the Strategy listed above. Once you've made your changes, click "save" to the right of the page to save your work. If you want to deactivate this Strategy, removing it from the progress window, click "make inactive."											
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; padding: 5px;">                     *Description Expand our market reach through relentless expansion of products and services. (up to 200 chars)                 </td> <td style="width: 50%; padding: 5px;">                     save &amp; close make inactive                 </td> </tr> </table>										*Description Expand our market reach through relentless expansion of products and services. (up to 200 chars)	save & close make inactive
*Description Expand our market reach through relentless expansion of products and services. (up to 200 chars)	save & close make inactive										
↑ On Track X Off Track ✓ Completed → Problems O Deferred [m] Manually Set											
Print Drafts Inactive Reports Contact Help Exit											
Internet											
Start	DropZ	WORLD	Delete	NetRa	Micros	FW:Y	https	Internet	Go		

730

Fig. 12

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Real.com

Address Links

PLANING TOOL

Contact Users

ORGANIZATION UNIT 1

Overview Progress Window Vision Research Center

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